











EMEA REGION

- Printed publications
 - Digital services
- Publishing products
- Socialmedia services
 - Video production
- Yearbook for security

2022

Introduction 2022



Quickly qualified information from the world of security

The security industry proved to be particularly crisis-proof in the past two years and generally continued to record growth. However, the trend toward digitization also intensified in this industry, and communication structures between market participants changed significantly. Face-to-face business became the exception, trade shows and events took place exceptionally, and the use of digital content increased disproportionately.

Information channels have also changed in the security industry. Company-relevant and product-specific messages are spreading via social media, digital channels of journalists and publishers such as newsletters, but also through the use of the classic website. At the same time, users are becoming increasingly mobile and often check news outside the office or home office.

Key topics that were already relevant in 2021 are also gaining in importance for 2022: digitization of the building, smart technologies, artificial intelligence and IT security reflect the high level of technology of Security solutions today.

Information for the security industry is prepared differently in journalistic terms today. On the Sec-Global channels, articles geared to the target group are published in the form of articles, videos, podcasts, image galleries/slideshows and short news items such as Twitter, LinkedIn, Instagram and Reddit.

Also available will be specials of Euro Security wirh four main topics. The publication frequency for this kind of media will be quaterly and published in various channels online.

Digital - Special editions 2022

- Alarm and security systems as an element in building technology
- International product innovations around AI, ID and building systems.
- Developments on the DACH market. THE FAIR 'MESSE ESSEN'
- Networked technology for buildings and cities

In addition, another twelve issues are published monthly in digital format (via Pdf). The concept for classic and digital publications was further adapted to the information needs of the security industry. Particularly noteworthy are the design options in the context of corporate publishing, content marketing and display advertising as effective communication strategies.

The video productions of euro-security.tv will take up more space this year. We will endeavor to publish a video contribution in the form of a report every week. If necessary, articles with the same content will also be published in parallel on www.eurosecglobal.de/www.euro-security.de (our website will be relaunched in June 2022) or in Euro Security media. In the SEC Global newsletter and other social media channels, the videos will also be partially or published.

By means of the newsletter, key topics can also be addressed to special user groups such as public administration-procurement agencies, different vertical markets such as logistics providers, hospital providers, transport service providers or SMEs. But we can also realize a purely technically oriented mailing to installation companies or facility managers.

By newsletters and web activities coupled with social media channels, we are able to keep our finger on the pulse and are always up-to-date with developments in the security industry, as well as in our society and politics.

We would be happy to work with you in 2022.

For questions, please contact our marketing and advertising department at anzeigen@euro-security.de.

Topics & Dates

Sec Glabal

[Euro Security EMEA]

Issues		Dates & Deadlines
Digital ed	ditions 2022 (edition size between 24 and 36 pages)	
1-2022	Euro Security Digital	(ET 28.01.2022;RS 20.01.2022)
	News from CES in Las Vegas: Smart Technologies for a Modern Society. Building and security technology with value-added, remote monitoring and connectivity services.	
2-2022	Euro Security Digital	(ET 01.03.2022;RS 25.02.2022)
	Smartphone applications for ID systems, access and authentication solutions, operating concepts	
2 2022	with the SmartPhone. Modern building technology with sensors, actuators, signal transmitters; bus system	
3-2022	Euro Security Digital Safety-relevant transportation concepts of the present and future for logistics, mass transport	(ET 31.03.2022;RS 25.03.2022)
	and individual transport. The entrance to a company in the expert discourse	
4-2022	Euro Security Digital	(ET 28.04.2022;RS 22.04.2022)
	Focus: transport, public transport; three-dimensional mobility; cybersecurity, ticketing, Buildingtechnology	
5-2022	Euro Security Digital	(ET 27.05.2022;RS 23.05.2022)
	Event Security / Public Safety / AI in Control Center Management	
6-2022	Euro Security Digital	(ET 24.06.2022;RS 21.06.2022)
7-2022	New products for the second half of the year 2022 Euro Security Digital	(ET 29.07.2022;RS 26.07.2022)
	Focus: The guest is the center of attention - security concepts for the hospitality industry,	(======================================
	Patients in hospitals and senior citizens in nursing homes (alarm, fire protection, access)	(== ==)
8-2022	Euro Security Digital Perimeter Protection and Access Management	(ET 22.08.2022;RS 19.08.2022)
9-2022	Euro Security Digital	(ET 19.09.2022;RS 16.09.2022)
	It is Showtime: New Products from A&Z, International Product News for the	
	European market.	

Topics & Dates



[Euro Security EMEA]

Issue		Date & Deadline
10-2022	Euro Security Digital	(ET 20.10.2022;RS 17.10.2022)
	IT data security, cloud solution, email management, authentication;	
	data center management, it-sa preview, IT data management creates efficiencies for AI, algorithms	in the
	World of Security.	
11-2022	Euro Security Digital	(ET 21.11.2022;RS 18.11.2022)
	Control center management, BOS digital radio, campus solutions, 5G radio services, KRITIS in foci	ıs
	Police work in digital times	
12-2022	Euro Security Digital	(ET 20.12.2022;RS 15.12.2022)
	Focus: Market development and status quo. Survey on future expectations of the	
	security industry in European countries.	

Digital Special issues 2022 (96 pages)

- Alarm and security systems as an element in building technology	28 April 2022
- International product innovations around Al. ID and building systems	30 June 2022

- Developments on EMEA Markets. Two major events in Germany (Security Essen / L&B Frankfurt) 15 September 2022 **15 November 2022**

- Networked technology for buildings and cities

Digital editions EuroSecIT 2022 (Volume of issues:68 pages)

- No 1	01 Feb 2022
- No 2	01 June 2022
- No 3	01 August 2022
	· · · · · · · · · · · · · · · · · · ·
- No 4	01 November 2022

DIGITAL ADS



[Euro Security Digital Editions]

SIZES	Details	Format of the magazine width x highth in mm	Prices full colour*+**
1/1 pages	148 x 210 mm (3mm trim-bleed) 123 x 190 mm (Type areal)	A5 148 x 210 mm	800.00 Euro
1/2 pages horizontal vertical horizontal vertical	148 x 105 mm (3mm trim-bleed) 74 x 210 mm (3mm trim-bleed) 123 x 95 mm (Type areal) 62 x 190 mm (Type areal)	A5 148 x 210 mm	500.00 Euro
1/3 pages horizontal vertical horizontal vertical	148 x 68 mm (3mm trim-bleed) 65 x 210 mm (3mm trim-bleed) 123 x 60 mm (Type areal) 55 x 190 mm (Type areal)	A5 148 x 210 mm	400.00 Euro
1/4 pages horizontal vertical horizontal vertical	148 x 50 mm (3mm trim-bleed) 58 x 210 mm (3mm trim-bleed) 123 x 55 mm (Type areal) 45 x 190 mm (Type areal)	A5 148 x 210 mm	300.00 Euro

^{*} Prices = netprices

DIGITAL ADS



[Euro Security Digital Editions]

Special Placement	Details	Format of the magazine width x highth in mm	Prices full colour*+**
1/1 full page first right page	148 x 210 mm + 3mm Anschnitt an allen Seiten	A5 148 x 210 mm	900.00 Euro
1. doublepage (between editorial and content)	2x 148 x 210 mm	A5 148 x 210 mm	1,250.00 Euro
Opening combi: coverinside- page + 1/3 vertical next edito- rial	148 x 210 mm + 3mm Anschnitt an allen Seiten <u>und</u> 78 x 216mm (inkl Anschnitt 3mm rechts, oben + unten)	A5 148 x 210 mm	650.00 Euro
1/3 page vertical next editorial or content	78 x 216mm (inkl Anschnitt 3mm rechts, oben + unten)	A5 148 x 210 mm	300.00 Euro
Text part advertisements / island advertisement: fixed width, prices per mm in height	65 x 85mm	A5 148 x 210 mm	pauschal 500.00 Euro

^{*} Prices = netprices

CORPORATE PUBLISHING



Advertising material	Details	Format width x highth in mm	Volume	Prices*
Customised client magazine	completely individually developed Editing and layout is of particularly high quality	A4: 210 x 297 mm A5: 148 x 210 mm	from 8 + 4 pages	on request
Special Theme Booklet	in A5 or A6 format glued to the front page of Euro Security / editing and layout by our editorial team or with custo- mer input optional: e-paper	A5 148 x 210 mm A6 105 x 148 mm	from 16 + 4 pages	on request
Advertorial (A5 special issues)	Customer content on one to four pages in the editorial environment of SecGlobal publications marked as advertisement or special publication >>>optional: e-paper in connection with newsletter	Sizes are depending on the format of the to be occupied magazine In digital media formats individual	1 page 2 pages 3 pages 4 pages from 1 page	from 3,500.00 Euro from 4,500.00 Euro from 4,900.00 Euro from 5,500.00 Euro on request

^{*} Prices = netprices

Euro-Security.TV

Sec Glabal

Video production for digital and social media

The TV channel for the security industry - reports and interviews:





Euro-Security.tv reports professionally from exhibitions, conferences and roadshows - nationally and internationally - in English, German and other languages. The classic application report is effectively translated by our TV team into a report on projects on site in industry, trade but also public institutions in sound and film. For a company portrait, we are also happy to visit the companies and report on-site about production facilities, sales teams or the new showroom. We offer company- and product-specific reports from exhibition stands at trade fairs or roadshow events, which can depict a product presentation, statements on

the market situation or the presentation of new strategies by leading personalities. In interviews, project managers from the supplier side and security managers from the user side have their say. The videos produced by Euro-Security.tv have a high public profile and are also edited in sequences for important media channels.

The latest reports from the world of security and expressive images of security projects and product demos make security applications comprehensible. All contributions are edited by us and run for at least one year on YouTube and other social media channels. With a licence, we also offer you unlimited rights of use for the videos. In this way, the videos can be integrated into your company's own channels.

We give the security industry a unique platform for the presentation of products and solutions. Because today, moving pictures say more than a thousand words and can present demanding contexts more easily.

Euro-Security.TV

Sec Glabal

Video production for digital and social media

Overview of services



ExhibitionTV at SicherheitsExpo

Early Bird booking until 15.4.2022*

- max. 5 minutes video for product presentation and/or short interview 750.00 €
- max. 6 minutes video + article transcription for online publication 900.00 €.

Videos will be put online within 12-24 hrs*

*only 5% AE commission possible when booking the Early Bird offer



ExhibitionTV at SECURITY Essen

Early Bird booking until 15.7.2022*

- max. 5 minutes video for product presentation and/or short interview 825.00 €
- max. 6 minutes video + article transcription for online publication 950.00 €

Videos will be put online within 12-24 hrs*

Fair Diary:

 Our editorial team accompanies exhibitors and reports daily with a 2-minute sequence at a set time on each day of the fair, provision of the daily fair statement for social media channels. Complete video will be edited and finished after the last day of the fair. Completion of the video on 26.9.2022.

2,100.00 €

Recording of lectures / press conferences:

Recording conference presentation / Press conference up to 15 min.
 750.00 €
 (with integration of illustrations and other video sequences)
 from 1,050.00 €

Service overview: Video production

- Video contributions from roadshows, company conferences, expert meetings
- Reports / video practice reports
- Reports from association events such as annual meetings, specialist events, training events, seminars
- Partner surveys, test monials
- Free reports on safety topics (features)

Costs for productions at events / trade fairs:

from 1,050.00 € - from 4 minutes presentation/short interview from 900.00 €

Euro-Security.TV

Video production for digital and social media



Price overview for individual services

1. Individual on site

Video for newsletter, social media and own platforms (web etc) + Pdf article softcopy on site (company / showroom usually two to three minute articles: Flat rate incl. editing, production, cutting and publication + expenses. Editing takes place promptly within three to four days:

Half Day 1,45.,00 Euro Full Day 2,500.00 Euro

Socialmedia by SEC GLOBAL+ Online position
 Editorial transcription of a contribution into an editorial contribution:
 Second correction of the first-corrected version

2. Invitation teasers for events and functions

With this offer, invitations to special events of the respective organiser can be addressed to customers and the industry in general. Modern introduction sequences, presentation of the event and video, newsletter, social media). In addition, themed videos or testemonials can also be created. Editing shots can be made during the production day or supplied for editing. Production is done with HD or 4K video camera and smartphone or social media digital camera. Appointment on location is made with one person. Editing takes place promptly within three to four days. Price applies to INVITATIONS only:

950.00 Euro

3. Reportage at a user's - editorial team trip

* Prices = netprices

- > Travel production site (car 0.35 Euro/km/flight/transfer) + overnight stay plus arrival days up to 5 hours 225.00 Euro, for travel days over 5 hours 450.00 Euro per person
- > Production of the video (incl. editing) 3,750.00 Euro
- > Editing and post-production (original sounds / music*)

from 1,250.00 Euro

4. Supplementary marketing services / press relationsSocial media support via SEC Global channels and / or companyowned channels for six months

Flat rate per month 750.00 Euro

5. Package for six videos within 12 months

Production and provision of videos for permanent use + expenses

Flat rate per month 1.500,- Euro (total amount 9.000,- Euro)

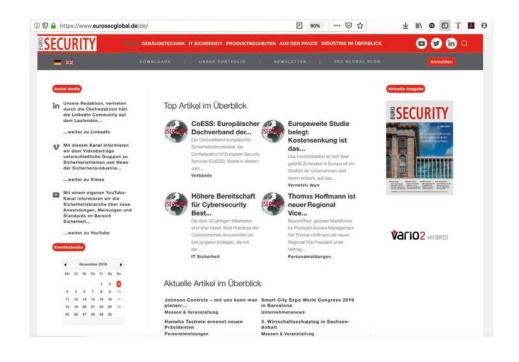
- * without music use subject to Gema only with free music provided by the publisher. Licensed music can be supplied by the client and must be settled with GEMA.
- ** as a rule, around six seven appointments are made per day with a two-person team.
- *** Internet connection must be available to allow transmission General note: Expenses / travel costs are not always included in the prices.

DISPLAY ADVERTISING



Prices for banneradvertising on eurosecglobal.com — design relaunch in June 2022

Sizes*	seize in pixels	per 1000 impressions
Superbanner	782 x 100	175.00 € / week
Skyscraper	160 x 600	185.00 € / week
Topbanner	468 x 60	145.00 € / week
Banner	180 x 180	115.00 € / week
Sponsored Article	n.n	75.00 € / week 250.00 € / month 600.00 € / quaterly



Topics Newsletter



Newsletters contain all the important news of the week and an additional one or two main topics, which are listed here:

SEC Globa	I - The Week (All news weekly):	SEC12-22	Light & Building: Integrated security technology in the building	18.03.22	
week of the	ing overview of topics indicates a focal topic calendar. In addition to a focus block, the months will of course also be included in the weekly	ost current		Authentication and ID Strategies as Components of security projects	25.03.22
Publication		mannigo.	<u>APRIL</u>		
Projektnr.:	Topics	PD	SEC14-22	Fire detection technology integrated into building	•
•			05045.00	services engineering, Extinguishing systems	01.04.22
JANUARY CEC1 00		04.04.00	SEC15-22	Data centre security - mechanical and	00 04 00
SEC1-22 SEC2-22	Smart Home / CES digital Las Vegas 2022	04.01.22 07.01.22	SEC16-22	virtual access systems Computer-aided rescue technology, digital recept	08.04.22
SEC2-22 SEC3-22	New products & solutions in iint. Markets -	07.01.22	3LC10-22	systems, video-supported access systems	15.04.22
0200-22	Intersec Dubai from 16.01.2022	14.01.22	SEC17-22	Biometric identification	22.04.22
SEC4-22	Al Solutions in Public Security + CRITIS	21.01.22	SEC18-22	New products 'Made in Taiwan'	29.04.22
SEC5-22	Perimeter Protection and Access Solutions	28.01.22		·	
			MAY		
FEBRUARY			SEC19-22	Video technology for SME customers	06.05.22
SEC6-22	Alarm systems in the commercial sector	04.02.22	SEC20-22	Products + Solutions 'Made in United Kingdom	13.05.22
SEC7-22	Anti-theft solutions in retail;		SEC21-22	Locker solutions for commerce + sports facilitie	
0500.00	Analysis systems in sales and car parks	11.02.22	SEC22-22	Door management and escape route solutions	27.05.22
SEC8-22 SEC9-22	New products 'Made in Eastern Europe' Safety for public places	18.02.22 26.02.22	JUNE		
3EU9-22	Safety for public places	20.02.22	SEC23-22	Standardisation and norms in the	
MARCH			02020 22	German security industry	03.06.22
SEC10-22	Equipment for police, emergency forces and ne	eW	SEC24-22	Cloud security solutions for cyber and	
	for tactical solutions, homesecurity	04.03.22		other security solutions	10.06.22
SEC11-22	Security concepts for the transport and		SEC25-22	Bus systems in the smart building world	17.06.22
	transport sector	11.03.22	SEC26-22	Trade fair innovations: All around the door -	

Topics Newsletter



Newsletters contain all the important news of the week and an additional one or two main topics, which are listed here:

	Time and access - video management	24.06.22	SEC40-22	SECURITY Day 4 - Videos of products,	
SEC27-22	The trade fair overview for tomorrow - new			Interviews and reports	23.09.22
	products at the SicherheitsExpo 2022	28.06.22	SEC41-22	Review SECURITY MESSE ESSEN	30.09.22
<u>JULY</u>			OCTOBER		
SEC28-22	Remote security for KRITIS structures	01.07.22			
SEC29-22	Security concepts for care facilities,		SEC42-22	Campus security - the new environment for	07.40.00
	new products for living at home in old age	08.07.22	05040.00	the new working world	07.10.22
SEC30-22	Mobile alarm systems for group events,		SEC43-22	The digital building - When sensors	444000
	concerts, camping and other events	15.07.22		offer safety	14.10.22
SEC31-22	On the right locking system: overview of		SEC44-22	IT security for the security industry /	
	the market leaders and niche products	22.07.22		Cloud solutions	21.10.22
	·		SEC45-22	Smart Cities - Security and Visions	28.10.22
	HOLIDAYS from 25.07.2022 - 05.08.2022			_	
AUGUST			NOVEMBEI		
SEC32-22	The market in figures - Market report on market		SEC46-22	Logistics safety, transport of dangerous goods,	
	volume, opportunities and future assessments	13.08.22		storage goods handling and labelling	04.11.22
SEC33-22	Video analysis in focus	20.08.22	SEC47-22	Security for exhibition objects, Museum security	11.11.22
SEC34-22	Product innovations for a hot autumn	27.08.22	SEC46-22	Control centre technology, BOS technology,	
				work of Police, Firebrigades, Emergency ambul	
SEPTEMBE	R			and other public services	18.11.22
SEC35-22	— Fire protection on ships and safeguarding of		SEC47-22	Security Made in France - product innovations	
3L033-22	Port areas and logistics areas	02.09.22		from alarm systems to video analysis	25.11.22
SEC36-22	Video solutions for small businesses	02.03.22	DECEMBER	3	
SEC37-22	SECURITY Essen - fair reports	16.09.22	SEC48-22	Alarm circuits and digital alternatives	02.12.22
SEC37-22 SEC38-22	SECURITY Day 2 - Videos of products,	10.03.22	SEC49-22	2022 - Review of projects, trends	02.12.22
3LC30-22	Interviews and reports	21.09.22	SEC50-22	The Security Yearbook	16.12.22
SEC39-22	SECURITY Day 3 - Videos of products,	21.09.22	SEC50-22 SEC51-22	News	23.12.22
3EC35-22	•	22.09.22	SEC51-22		30.12.22
	Interviews and reports	22.09.22	3EU3Z-2Z	Outlook for the next year	30.12.22

Newsletter SEC Global EMEA



Seizes	Format in pixel	Position	SEC GLOBAL EMEA 9.500 recipients
Text ad banner + Text standard	Headline: max. 60 characters; text: max. 400 characters	Pos. 1 Pos. 2 Pos. 3 (top)	425.00 / week 465.00 / week 565.00 / week
Latest News Image + Text (Advertorial)	Banner 640 x 80 Text 400 characters 640 x 400 (image) + 600 characters + 2 links	Pos. 1 Pos. 2 Pos. 3	600.00 / week 680.00 / week 750.00 / week
Special seizes	486x200 / 486x200 640x100 / 640x250 190 x190	'Aktuelle News' Pos. 1 Pos. 3 Pos. 2 bottom line	565.00 / week 735.00 / week 565.00 / week 565.00 / week 200.00 / week
Video promotion of a YouTube video	address on YouTube + 250 characters intro	special Section	175.00 / week
Advertorial	Headline + 650 characters	Individual placement in coloured box	400.00 / week

Euro.Sec IT per mailing 8,500 recipients 2x per month: Exclusive placement of your desired advertising medium (text ad, banner or special format) incl. logo directly under the header Duration **ONE** month 900.- Euro Duration 1

year 2,800.- Euro, **SEC GLOBAL*** overall banner all newsletters: Exclusive placement of your desired advertising medium (text ad, banner or special format) incl. logo directly under the header Duration **ONE** month 2000.- Euro



Annual Media Packages



Sponsored media packages for Euro Security - Magazine - Newsletter - Website - Socialmedia

You can already order the communication packages for the security industry. Especially for the areas of video technology, IT security, building technology, security services, alarm and ID systems and management solutions, we can present all important news in a compact and sustainable way and send it to the right addressees. All offers are based on a twelve-month term with an individual start date. Here are our four packages for cooperation:

Bronze Package 1.250,- Euro Silver Package 2.500,- Euro Gold Package 4.500,- Euro Platinum Package 6.000,- Euro

- Six news (600 characters) with linked article/landing page in the newsletter (promotion);
- Three articles (max. 9500 characters and three photos) on the website / in the pdf magazine / as 15 sec. news in the TV Security Report (as part of the weekly broadcast).
- Nine news (600 characters) with linked article/landing page in the newsletter (promotion);
- Four articles (max. 9500 characters and three photos) on the website / in the pdf magazine / as 15 sec. news in the TV Security Report (as part of the weekly broadcast)
- Two button banners in the newsletter (190x190 pixels)

- Twelve news (600 characters) with linked article/landing page in the newsletter (promotion);
- Eight articles (max. 9500 characters and three photos) on the website / in the pdf magazine / as 15 sec. news in the TV Security Report (as part of the weekly broadcast)
- Two top banners in the newsletter (684x100 pixels)

- Twelve news (600 characters) with linked article/landing page in the newsletter (promotion);
- Ten articles (10 articles max. 9500 characters and three photos) on the website / in the pdf magazine / as 15 sec. news in the TV security report (as part of the weekly broadcast)
- Four top banners in the newsletter (684x100 pixels)

Additions to the packages

+ 2x1 week side banner 190x60 pixels on www.eurosecglobal.de = 250,- Euro

+ 4x1 week side banner 190x60 pixels on www.eurosecglobal.de = 600,- Euro

+ 8x1 week Sidebanner 190x60 Pixels on + 12 x 1 week side banner 190x60 pixels www.eurosecglobal.de = 950 Euro

on www.eurosecglobal.de = 1.200,- Euro

All activities are accompanied by social media channels: Instagram, Twitter (multiple channels), YouTube, LinkedIn, Reddit.

Target groups EMEA

Our Services are available in over 36 countries. To find outmore about our readership and users, please contact us on info@sec-global.org.

[reader analysis in percentage]



Digital magazines as pdf		Digital media	Digital media	
Focus issues by SECURITY Installers/ Distributors Craft & Technique Dept. Service providers Manufacturer Associations Circulation: 8,000 recipients	55 % 21 % 18% 5 % 1 %	SEC GLOBAL Newsletter EMEA Installers / planners Service providers Data centre & IT managers Public authorities Manufacturers Distributors / sales outlets Recipients: 9,620 (opening rate 22-28%)	35 % 27 % 12 % 13 % 5 % 8 %	
Online magazine IT-Secur	ity Euro.SecIT	SEC GLOBAL Newsletter EMEA - Special Topics	- Address Pool	
EURO.SEC IT In June, September & November 2022 IT administrators 35 % IT partners 25 % Security managers 11 % Service providers 18 % Manufacturer 11 %		Public authorities / Procurement departments 9572 Health-, Educational-, Industry-, Transport-Sector 8935 Installers 8201 Police / Federal authorities 4802 Security service providers 3642 Manufacturers / Distributors 1872 Police / Federal authorities 4802		
Downloads: 6,800 von www.eurosecglol	pal.de	Website 'eurosecglobal.de' Views: per month between 180,000 -250,000		
Our Services are available in over 36 countri	es. To find outmore about	You Tube euro-security.tv eurosecurityint Linked in		

>>> statistics about digital media on request

Editorial Services (Content Ads)



Description	Serives	Flatrate in Euro
Sponsored Post	 Editorial article - one week marked as advertisement, on eurosecurity.de - website is available on desktop and via mobile media Checking and correction of the article by our editorial team. Fixation as top teaser in the desired Archiving on eurosecglobal.de after the end of the campaign. Teaser and linking on the following channels: Euro Security Calendar Page Instagram account Twitter account of Euro Security (eurosecurity / eurosecurityint) LinkedIn account of the Euro Security editor-in-chief Short video about article on YouTube (euro-security.tv) 	2,500.00
Digital Special	 Independent special on eurosecurity.de with editorial articles. Exclusive branding with your advertising material on all pages of the special: Content Ad (online, mobile), sponsoring on all channels. Prominent presence of your logo or sponsor naming on the overview page of the special, in the EuroSecurity social media posts. Archiving of the editorial content on eurosecglobal.de 	from 3,500.00 to 9,500.00

LEAD-GENERIERUNG



Description	Serives	Flatrate in Euro
Whitepaper	 Whitepaper, study, case study or product information under the menu item "Whitepaper" on eurosecglobal.com, the download campaign runs until the lead quantity** you have defined has been reached. Short description and preview tease your whitepaper and lead the user to the download. We collect the following qualifiers for you: title, first name, last name, email, company, function, company size, industry and company headquarters (country). We manage a campaign on all online channels of the publisher to generate your leads. After the campaign expires, we archive your whitepaper permanently on our website 	79,- per lead You determine the number of leads
Webcast	Use the recording of your webinar and present it as a webcast to SEC GLOBAL, Euro Security or KIM readers. Underline your expert know-how and continue your lead generation.	from 2,500.00
Stand-alone-Newsletter	With the stand-alone newsletter 'SEC GLOBAL' you address advertising messages to up to 10,000 addresses. These campaigns offer individual ad integration in a newsletter designed and laid out especially for you, with or without introductory text.	from 1,500.00

CONTENT MARKETING



CONTENT

EDITORIAL SPONSORSHIP

With individual and up-to-date press articles, we create an environment for you in which advertisements or banner advertising, editorial content and further information form the basis for concerted advertising online, but also in print.

STRATEGIC EDITING

The duration of the presence on the web, on the website and the frequency of article publications in the print medium as well as editorial contributions in the form of video or audio contributions round off a press campaign. Of particular interest is the reach to be achieved across all media.

Media Content

Management on focus





www.eurosecglobal.de

TRAFFIC

SOCIAL MEDIA

Promotion of content via the SEC Global or Euro Security social media channels such as YouTube, Twitter, Instagram, etc.

ADVERTISING MATERIALS

Promotion of different, individually designed advertising material in the newsletter and on www.eurosecglobal.de.

BRAND AWARENESS

With exemplary technical editing, customer-relevant information, promotional newsletters and training activities, we help you to achieve better market positions.

JOB SERVICE



[Print circuits only in special editions]

Seizes	Format trim bleed 3mm: width x highth mm	price bw	price 2c	price 3c	price full colour
1/1 page 3/4 h/v page 1/2 h/v page 1/4 h/v page 1/4 2-columns page	154 x 216 154 x 158 / 115 x 216 154 x 105 / 77 x 216 154 x 57 / 37 x 216 77 x 108	1,500.00 € 1,125.00 € 750.00 € 375.00 €	2,000.00 € 1,625.00 € 1,350.00 € 875.00 €	2,500.00 € 2,125.00 € 1,850.00 € 1,275.00 €	3,000.00 € 2,725.00 € 2,350.00 € 1,775.00 €
Anzeigengröße	Format trim bleed 3mm: width x highth mm	Preis* s/w	Preis* 2c	Preis* 3c	Preis* farbig
1/1 page 3/4 h/v page 1/2 h/v page 1/4 h/v page	122,5 x 185 122,5 x 139 / 92 x 185 122,5 x 105 /62 x 185 122,5 x 57 / 30,5 x 185	1,500.00 € 1,125.00 € 750.00 € 375.00 €	2,000.00 € 1,625.00 € 1,350.00 € 875.00 €	2,500.00 € 2,125.00 € 1,850.00 € 1,275.00 €	3,000.00 € 2,725.00 € 2,350.00 € 1,775.00 €

Important information in brief

* Prices in Euro netprice. This is a service of SEC GLOBAL Ltd. (SEC). The general terms and conditions of the publisher apply.

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advertisements are not discountable. 10 % commission is only payable for the placement of third party orders and will only be granted to registered advertising agents.

JOB SERVICE



[Online ads/ Newsletter Service every 4th Thursday of the month]

Bronze 770.00 Euro*
Text ad, applicant approach selectable

Silver 870.00 Euro*

Designed advertisement according to sample templates integration of company logo

Gold 1,175.00 Euro*

Bestseller: Designed advertisement in your CI / CD

Platinium 1,395.00 Euro*
Bestseller: Designed advertisement in your CI / CD

- Duration 60 days
- 50 % discount for start-ups
- 15 lines high
- > Publication pdf on the
 - on www.eurosecglobal.de
 - Newsletter (2x) +
 - Quarterly job newsletter (1x)

- Duration 30 days
- 50 % discount for start-ups
- Link from the ad to your web ad on your website
- logo
- > Publication pdf on the website www.eurosecglobal.de and in the newsletter (4x) Quarterly job newsletter (1x)

- Duration 60 days
- 50 % discount for start-ups
- Link from the ad to your web ad on your website
- Logo display
- > Publication pdf on the website www.eurosecglobal.de and in the newsletter (8x)
- > Individual newsletter (1x)
- > Quarterly newsletter (1x)
- > Video integration possible for an additional charge

- Duration 120 days
- 50 % discount for start-ups
- Link from the ad to your web ad on your website
- Logo display
- > Publication pdf on the website www.eurosecglobal.de and in the newsletter (12x)
- > Quarterly newsletter (2x)
- > Individual newsletter (1x + Whd.)
- > Video integration included

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Discounts



Turnover scale in €	Discounts in %.	Turnover scale in €	Discounts in %.	
Advertisements (print)/Banners (digital)/Special contributions		Videointerviews/Reports/Eventdocumentations		
3.500	3	5.000	5	
5.000	5	10.000	8	
8.000	10	15.000	10	
12.000	12	18.000	10	
18.000	13	20.000	10	
25.000	15	25.000	11	
30.000	15	30.000	12	
40.000	17	40.000	15	
50.000	20	50.000	17	

EVERYTHING AT A GLANCE

The discount scale applies to sales of print and digital products of SEC Global Ltd.
The basis for the sales scale are the gross

prices shown for placements. Bookings for special forms of advertising (without technical costs) can be integrated into the basic contract if necessary. **Discounts do not apply to products SEC Global-Event and Video-Services (ES-TV). Please see figures in the right-hand column. **Agency-Discount 10% usually possible.**

Contacts

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Contact

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Administration

Invoices by SEC Global Ltd. or Agency by ESF Deutschland **Terms of payment**

Payable within 10 days net. Advance payment by the deadline for print documents 2% discount

Newsletter

newsletter@sec-global.org

Agency for Europe

Euro Security Fachmedien (ESF) Germany Postaladdress

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The publisher's terms and conditions apply to the processing of orders. These can be found in this document and at **https://www.eurosecglobal.de**. The details listed in these price lists may be updated during the year.

